

Job Position Description: ImageSet Sales Executive

ImageSet Digital, a recognized leader in providing marketing communication services utilizing digital print technology, is seeking a Business Development / Sales Executive with experience in outside sales. Our clients are some of the top marketing and graphics professionals of the leading advertising agencies, creative firms and corporate marketing departments in this region. If you are professional, enjoy sales and have experience in graphic services and marketing communications, we are interested in talking with you!

Responsibilities:

- The primary responsibility of the ImageSet Sales Executive is to identify and develop new business opportunities, while expanding on existing client relationships and closing sales.
- The Sales Executive actively participates in the development of value-based marketing services which are offered by ImageSet. These offerings include but are not limited to:
 - Digital Printing Services
 - Large Format Printing
 - Integrated Direct mail campaigns
 - Web-to-Print Solutions
 - Targeted Marketing Programs
 - Creative Services and Web Development
- The Sales Executive also provides sales projections and prospecting updates for assigned accounts on a regular basis.
- You will enjoy being part of a successful sales team focused on utilizing innovative enabling technologies to help our clients achieve success in their own organizations.

Compensation:

- Base salary + commission
- Monthly auto and expense allowance
- Annual membership fees for approved professional organizations
- Benefits including Medical, Dental, 401K

Email your resume to: employment@imageset.com
